

# SOUTHWIND FOODS AT A GLANCE



## OUR PURPOSE

We strive to help our customers sell more product, our commitment entails procurement, processing and delivering sustainably sourced seafood and other proteins. Product innovation in value added processing, packaging, and solutions is an additional value we deliver to our customers.

Our brands provide customized solutions, driven by connecting our global network of processors with our domestic customer base. Southwind Foods is not just a supply or source, we are a supply partner; utilizing our strength both globally and domestically.

*Together we deliver Integrity, Quality, Service, Selection, and Value.*

## MEET YOUR NEEDS

Our 160,000 square-foot facility in Carson, California, meets BRC Global Standard and is HACCP approved for processing, storage, and distribution. To support our business nationwide, we have offices in New York, Houston, Seattle, Nashville, and Phoenix, along with processing and distribution facilities in Salt Lake City and Las Vegas. Southwind Foods is highly dedicated to quality products and service, making a difference for your business.

## OUR COMPANY AT A GLANCE

Distributor | Processor | Importer | Marketer

**\$550**  
million  
in annual revenue



**22 YRS**  
in business

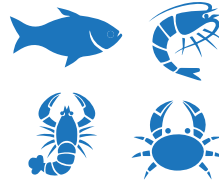
110+ million pounds sold yearly

Servicing over 3,000 customers nationwide

Importing & sourcing seafood from 12 countries

## OUR BUSINESS & WHAT WE DO

- Fresh and frozen seafood, poultry, beef, and pork
- Transform raw materials into retail-ready fresh and frozen packaged seafood
- Retail ready fresh and frozen packaged seafood
- Value-added seafood products and packaging



- Storage and distribution nationwide
- Importation of branded seafood
- National seafood sales under our company's labels and our customers' private labels

## OUR COMMITMENTS

### Quality & Service

We continue to be economically competitive in the industry while also meeting our customers' needs.



### Fair Price & Value

Our promise to our customers, suppliers, and employees is to make consistently positive decisions to improve our relationships, our products, and our marketplace.



GUIDANCE



GROWTH



FOCUS

### Sustainable

Delivering reliable, safe, and sustainably caught and harvested seafood to our customers is our highest priority for our industry and our future business.



SOCIAL RESPONSIBILITY

## OUR FAMILY OF COMPANIES

Southwind Foods - Carson, California

Southwind Foods - Salt Lake City, Utah

Great American Seafood Import Co

Certi-Fresh Foods

Terra-Sea Foods

Desert Gold Foods

Great American International Seafood Market

